

## Pressure Building for Tech Transformation in 2019



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*[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]*

By Conley Smith,

When it comes to investing its hard-earned dollars in technology, you can't say the construction industry hasn't been consistent. As in recent years, the 2018 JBKnowledge Construction Technology Report found that construction firms are still investing less than 1% of annual sales volume in technology.

Even as cutting-edge tech promises even greater productivity and profitability, construction firms are still proving slow to jump on the bandwagon, according to the latest ConTech Report. For some, this will come as further evidence that contractors aren't willing to bet more on technology—especially considering that Gartner predicted in 2017 that global Information Technology (IT) spending would increase by 6.2%.

Compared to other industries which average a 3.28% investment of sales volume in technology, the construction industry continues to lag behind even the manufacturing industry, which invests 1.95% of revenue in technology, according to Deloitte's 2016–2017 Global CIO Survey.

### Silicon Valley Bets Big on Construction Tech

With all the investment and hype around everything from 3D printing to the Internet of Things (IoT), it is unclear why contractors are hesitant to dig deeper. Construction tech has clearly been attracting more and more dollars from Silicon Valley, raising \$1.27 billion in venture funding in the first three quarters of 2018. This is 124% higher than the \$563.5 million raised in all of 2017.

For investors, they see a tremendous upside in a tech-savvy construction future. Projects would

run much more effectively with user-friendly apps that enable real-time communication among crews using handheld and mobile devices. They envision 5D Building Information Modeling (BIM)—a 3D digital representation of a project overlaid with detail on scheduling and cost—working together with augmented reality and virtual reality technology to create a seamless workflow.

All of this raises the question: will 2019 be the year construction firms finally embrace digital tools and invest in tech in a big way? If IT budgets in 2017 and 2018 are any indication, it would seem the jury is out on whether contractors will find more dollars for tech and ramp up IT hiring.

On the plus side, the KPMG 2017 Global Construction Survey found that 72% of respondents felt that technology played a prominent role in their strategic plan. However, less than half—48%—said their company lacked a specific data/technology plan.

### Survey Finds Budgets and Staff Flat

Specifically, the majority (46%) of respondents to the 2018 ConTech Report invested less than 1% of their annual sales volume on IT. Compared to the 2017 survey, there was double the number of respondents from smaller companies (building less than \$1 million annually). However, as with previous years, the largest number of participants worked for firms with annual sales volume between \$21 million to over \$500 million.

The bottom line is companies participating in the survey spent nearly the same percentage of revenue on technology in 2018 as they did in 2017. Here are a few of the more interesting survey facts on how firms planned and budgeted for technology in 2018:

- 5% reported having a dedicated IT department
- 7% reported outsourcing a portion of their IT
- 7% reported having staff members with IT responsibilities, but not a dedicated department
- 7% reported outsourcing all IT
- 2% increased their IT staff in 2018—a 5% jump over 2017
- More than 60% reported transparency in their company's technology budgeting process

### IT Leadership is Shifting

On a positive note, the ConTech Report did show a trend in more companies moving toward hiring dedicated Construction Technologists. For most construction firms, the survey found CFOs and CEOs are still in charge of IT departments with only larger firms reporting IT leadership falling under CIOs, CTOs, and the new Chief Data Officer role.

It is also interesting that the size of IT departments has also been consistent since JBKnowledge began the report in 2012. The majority (65%) of those surveyed reported having small IT departments of one to five dedicated employees. Participants noted a mixed bag of tech support with staffs stretched thin and more reliance on outsourcing. Also, nearly half reported using indirect billing so it does appear contractors are getting creative when it comes to billing for IT expenses. The good news is tech is being billed as a revenue generator, not a cost center.

### Pressure Building for Higher IT Budgets

One thing is clear: Technology can deliver projects faster, cheaper, and more efficiently. For



# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

Requests  
Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers  
for:

**Caltrans Contract 08-0Q75U4  
Construction on State Hwy 60  
in San Bernardino and Riverside Counties  
from Euclid Avenue Undercrossing in Ontario  
to Route 60/91/215 Separation in Riverside**

**Bids Friday, February 15, 2019 per Addendum 5**

**Description of Work, Services & Supply (but not limited to):** Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$140,000,000**

**14% DBE Project Goal**

**\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\***

**Guy F. Atkinson  
License # 1004388**

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**social.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252**

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Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS  
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Please contact Atkinson with any questions or for help with your bid.



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construction project in Oakdale, CA.**  
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Sacramento, CA 95826 (916)852-6488  
and Builder's Exchange of Stockton,  
[www.besonline.com](http://www.besonline.com) and Valley Build-  
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**Bids due: Friday, 2/8/19 by 12:00 p.m.**  
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**CAHILL CONTRACTORS LLC**  
 requests bids from Certified SBE Subcontractors  
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 Fire Sprinkler / Solar Hot Water

**88 BROADWAY - REMAINING TRADES**  
 88 Broadway, San Francisco, CA 94111

This is an SFCMD project with construction work-  
 force and prevailing wage requirements.

**BID DATE: 2/21/19 @ 2 PM**  
 Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:**  
 Please contact Colby for access to documents  
 on BuildingConnected.

**CONTACT:**  
 Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
 (415) 677-0611.

**CAHILL CONTRACTORS LLC**  
 requests bids from Certified SBE Subcontractors  
 and Suppliers for ALL trades EXCEPT:  
 Fire Sprinkler / Solar Hot Water

**735 DAVIS - REMAINING TRADES**  
 735 Davis, San Francisco, CA 94111

This is an SFCMD project with construction  
 workforce and prevailing wage requirements.

**BID DATE: 2/21/19 @ 2 PM**  
 Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:**  
 Please contact Colby for access to documents  
 on BuildingConnected.

**CONTACT:**  
 Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
 (415) 677-0611.

**CAHILL CONTRACTORS LLC**  
 requests bids from Certified SBE Subcontractors  
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 Sealers, Polishing / Painting / Misc. Specialties /  
 Toilet & Bath Accessories / Pest Control /  
 Trash Chutes & Compactors / Window Treatments /  
 Landscape / Asphalt Paving & Striping /  
 Site Concrete, Pavers

**681 FLORIDA STREET - REMAINING TRADES**  
 681 Florida St, San Francisco, CA 94110

This is an SFCMD project with construction  
 workforce and prevailing wage requirements.

**BID DATE: 2/28/19 @ 2 PM**

**BID DOCUMENTS:**  
 Please contact Colby for access to documents  
 on BuildingConnected.

**CONTACT:**  
 Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
 (415) 677-0611.

Project: State Hwy from Euclid Avenue Rte 60/91/215 Separation  
 Project # 08-0Q75U4  
 OWNER: CALTRANS - DBE GOAL 14%  
**BID DATE: FEBRUARY 7TH, 2019 • BID TIME: 2:00 P.M.**  
**\*\*Please respond by 5:00 p.m., FEBRUARY 6TH, 2019\*\***

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items  
 of work, including but not limited to:

- TRUCKING / IMPORT BORROW, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
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- LANDSCAPING
- AGGREGATE SUPPLY / AGGREGATE BASE
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- JOINT
- DEMOLITION / EXCAVATION

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions.  
 Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment &  
 Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required.  
 We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

**\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR)  
 current registration number with their quote.\*\***

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us:  
[estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negoti-  
 ate with qualified firms.

**\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164**

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



**COFFMAN SPECIALTIES, INC.**  
 GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
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 e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

**CWS Construction Group INC.**  
 General Contractor  
 Lic # 811153

**94 San Benito Way Novato, CA, 94945**  
 Phone:415-599-6545  
 Fax:415-209-0228

Invitation to bid as  
 Subcontractor, supplier or vendor  
 Certified DVBE, MBE, LBE, SBE or WBE  
 Contractors are encouraged to bid.

**Subtrades Needed:**  
 Demolition, Hazardous Abatement, Electrical,  
 Plumbing, Grading, Paving, Fencing

Project Name:  
**Clarendon ES Interim Housing**

Location:  
**500 Clarendon Ave, San Francisco CA**

Bids Due:  
**February 12th, 2019 @ 11:00**  
 Engineers Estimate: \$675,000

Participation Goals:  
 DVBE 3%, Equal Opportunity

Please Contact Charlie Slack at  
[Charliejr.cws@gmail.com](mailto:Charliejr.cws@gmail.com)  
 for contract documents

Please Submit All Proposals To:  
 Charlie Slack  
[Charliejr.cws@gmail.com](mailto:Charliejr.cws@gmail.com)  
 Or fax: 415-209-0228  
 For More information  
 please call 415-599-6545

**NBC Construction**  
 as a "GENERAL CONTRACTOR"  
 is requesting Proposal on "ALL TRADES" from  
 all qualified subcontractors & suppliers, including  
**DVBE, LBE, DBE, SBE, MBE, WBE**  
 firms for the following project:

**PROJECT TITLE:**  
**PROP 39 ENERGY MEASURES**  
**AT SAN FRANCISCO INTERNATIONAL**  
**HIGH SCHOOL**  
**SFUSD Project Number: 12009**  
**PROJECT LOCATION:**  
**San Francisco International High School**  
**@ Enola Maxwell**  
**655 DE HARO STREET**  
**San Francisco, CA 94107**  
**Owner: San Francisco**  
**Unified School District**  
**Bid Date: 11/28/2017**

**NBC Construction**  
**850 South Van Ness Avenue**  
**San Francisco, CA 94110**  
**Phone # 925-324-2727 • Fax # 800-622-9144**

All Bidders are hereby notified that the District has a  
 Labor Compliance Program (LCP) -Prevailing Wages in  
 effect on this Project and all contractors and subcon-  
 tractors bidding this project will be required to comply  
 with the LCP. In addition, All the Certified Payrolls (CPR)  
 must be reported through DIR website. Plans are avail-  
 able for viewing and ordering at:

ARC 100 Hooper Street Suite 20, SF Phone Number  
 415-537-2235

**Submit & Fax all proposals to 800-622-9144**  
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# California Sub-Bid Request Ads

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FOR

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Portrait Construction, Inc., General Contractor, is seeking qualified **M/WBE** Subcontractors and qualified **Section 3 Businesses and/or Non-SBE with SBE participation** to submit bids.

**Scope of work:** Includes, but is not limited to **New Construction** of 54 residential apartments, a private community center space, and shared indoor and outdoor common amenities. Site grading, utility connections & 42 uncovered on-grade parking spaces.

All building trades and CSI code trades are being requested to bid.

This is a federally assisted construction project under 24 CFR Part 570(CDBG funded), Federal Labor Standards, including Davis-Bacon & **Section 3** requirements, will be enforced in addition to all State Prevailing Wage Requirements." [State and Federal Wage Requirements are applicable to this project.](#)

This project is subject to **SB-854** - proof of registration with DIR is required to be submitted with your bid to be considered. For more information visit: <http://www.dir.ca.gov/public-works/Public-WorksSB854.html>

Your bid must be accompanied by City of Anaheim Section 3 Bid Packet **Exhibits 1, 2, 8, 9, 12, 15, 16, 17.**

#### DUE DATE:

**Bids are due on or before February 13, 2019**

Send Bids to:

Christian Vidrio at

[cvidrio@portraitconstructioninc.com](mailto:cvidrio@portraitconstructioninc.com)

David Day at

[dday@portraitconstructioninc.com](mailto:dday@portraitconstructioninc.com)

Julie Woodcock at

[jwoodcock@portraitconstructioninc.com](mailto:jwoodcock@portraitconstructioninc.com)

Prevailing Wage Questions:

Kelsey Day at

[kday@portraitconstructioninc.com](mailto:kday@portraitconstructioninc.com)

#### PLANS/SPECS:

Available in Portrait's Corona office and via download link upon request.

Portrait is an Equal Opportunity Employer.

Bid assistance is available, if needed, by request.

#### Portrait Construction, Inc.

265 N. Joy Street, Suite 200 • Corona, CA 92879  
(951) 520-8898 • (951) 520-8878 fax  
[www.portraitconstructioninc.com](http://www.portraitconstructioninc.com)

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

LBE/DBE Subcontractor/Supplier Bids Requested For:

Subbid to Sundt/Walsh – SFPUC Southeast Water Pollution Control Plant  
New Headworks Construction – Scope 3

Contract No. WW-628-03

**BID DATE: March 12, 2019 at 2:00PM**

Fax all quotes to 510-777-5099 or email to [northwest.estimating@shimmick.com](mailto:northwest.estimating@shimmick.com)

Requesting certified LBE/DBE Subcontractor and Supplier Quotes on: Concrete Building, Contaminated Soil, Demo, Dewatering, Drill-Bond, Earthwork, Erosion Control, Landscape, Piles-CIDH, Rebar, Shoring, Signs, Survey, Traffic Control, Trucking, Utility Work, Welding, Aggregate, Lumber, Pile Sheet, Pipe-Copper Stainless, Pipe-PVC, Pipe-Steel, Precast-Utility, Ready Mix, Trench Shoring, Utility Pipe-CSP, Utility Pipe-Plastic, Utility Pipe-DIP, Utility Pipe-Steel, Utility Pipe-RCP, Valves & Fittings, General Engineering Contracting (A), Welding Contractor (C-60), Reinforcing Steel Contractors (C-50), Pipeline Contractor (C-34), Hazardous Materials Contractors, Landscape Contractor (C-27), Earthwork & Paving (C-12), Plumbing (C36), Concrete/Related Services (D6), Construction Traffic Control Services (C-31), Concrete Contractor (C-8), Construction Clean-up (D-63), Trucking and Hauling, Chemicals & Gases, Office Rental (Including Mobile Offices), Welding Equipment & Supplies, Utility Products (Water Meters Etc.), Traffic Safety & Traffic Control Devices, Lumber EQ & Supplies, Construction & Building Materials, Security Guard Services, Civil Engineering, Surveying (Land & Aerial), Hazardous Waste & Remediation Services, Laboratory Services (Materials Testing), Solid Waste Management Services, Construction Management, Misc. Suppliers, Safety, Landscaping & Nursery, Petroleum/Oil/Lubricants, Sand & Gravel, Piling, Concrete & Cement, Reinforcing Bar Section, Pipe, Fencing, Tools, Construction Area Signs, Traffic Control System, Grading, Structure Excavation, Shaped Bedding, Structure Backfill, Imported Borrow, Erosion Control, Irrigation System, Aggregate Base, Furnish & Drive Piling, Cast-in-Drilled-Hole Concrete Piling, Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Reinforced Concrete Pipe, Plastic Pipe, Welded Steel Pipe, Reinforced Concrete Sewer Pipe, Cast Iron Sewer Pipe, Sewer Manhole, Misc. Iron & Steel Frame, Cover & Grate, Consultant, Engineering, Civil Engineering, Surveyor, Construction Management, BIM Modeling Services, Construction Management-Other Heavy & Civil Engineering Construction, Construction Management-Water & Sewer Line & Related Structure Construction Engineering-Geotechnical, Construction Scheduling, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Trucker, Land Surveying, Fuel Systems, Construction Clean-up, Coring, Cutting, Demolition.

Please visit [www.sfwater.org/bids/bidlist.aspx](http://www.sfwater.org/bids/bidlist.aspx) for more information.

You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

## Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

### HORSETHIEF CANYON WATER RECLAMATION FACILITY EXPANSION

Owner: Elsinore Valley Municipal Water District (EVMWD)

Location: Corona, CA

**Bid Date: February 28, 2019 @ 2:00 P.M.**

#### J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, Riprap, Aggregate, AC Paving, HDPE Liner, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Miscellaneous Metals, Architectural Casework, Insulation, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Glazing, Louvers, Metal Framing and Drywall, Painting & Coatings, Signage, Fire Protection, Metal Building Systems, Truck Scale System, HVAC, Equipment, Electrical & Instrumentation

**Plans and Specifications:** You may obtain a free download from EVMWD's online bid system at: <https://www.planetbids.com/portal/portal.cfm?CompanyID=32069&BidID=54310>

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

# Construction Employment Climbs By 52,000 In January To 11-Year Peak; Industry Workweek Hits All-Time High As Unemployment Falls To Low



Construction employment increased by 52,000 jobs in January and by 338,000 jobs, or 4.7 percent, over the past year, while the latest reading on construction spending showed moderate increases in all major categories, according to an analysis of new government data by the Associated General Contractors of America. Association officials urged government officials to strengthen career and technical education programs and facilitate immigration for workers with construction skills before a worker shortage stalls completion of needed infrastructure.

“There has been no letup in demand for construction projects—or workers,” said Ken Simonson, the association’s chief economist. “Even though the industry added employees at more than double the pace of the overall economy in the past year, the average workweek in construction reached an all-time high and un-

employment in construction hit a series low, indicating that contractors would hire even more workers if they were available.”

Construction employment totaled 7,464,000 in January, the most since January 2008. A report on construction spending—delayed a month by the partial government shutdown—showed an increase of 0.8 percent from October to November and 4.5 percent year-to-date for the first 11 months of 2018 combined compared to the same period in 2017. Year-to-date spending rose by 3.9 percent for residential construction, 3.5 percent for private nonresidential construction and 7.0 percent for public construction.

Average weekly hours in the industry increased to 39.9 hours in January, the highest since the series began in 2006, the economist noted. Average weekly hours of production and nonsupervisory employees, a series that dates back to 1947 and

covers construction trades, set a record of 40.6 hours, Simonson added.

The unemployment rate for jobseekers with construction experience in January was 6.4 percent, down from 7.3 percent in January 2018. The number of such workers fell to 638,000 from 707,000 a year earlier. Both figures were the lowest for January since those series began in 2000, Simonson pointed out.

In a survey the association released in January, more contractors reported they expect the dollar volume of projects available to bid on to expand than to shrink in 2019 in each of 13 project categories. In addition, 79 percent of construction firms reported that they expect to add employees in 2019. However, nearly as many—78 percent—reported they were having trouble filling some positions and 68 percent said they expected that hiring would remain difficult or become harder. Association officials cautioned, however, that contractors’ expansion plans could be thwarted if Washington officials fail to fund more career and technical education to prepare more individuals for construction careers and to allow firms that document a shortage of qualified workers to bring in workers from outside the U.S.

“The pool of unemployed workers with construction experience has virtually evaporated, and everyone in the industry is working longer hours than ever,” said Stephen E. Sandherr, the association’s chief executive officer. “The only way to satisfy the demand is to provide more people with the skills needed to work in construction and to expand the nation’s labor force with qualified workers from outside our borders.”

**SOURCE:** AGC of America

## Pressure Building for Tech Transformation in 2019

■ Continued from page 1

2019, many experts see automation spreading from one jobsite to the next. With the skilled labor shortage continuing to be a drag on productivity, contractors of all trades may finally be ready to loosen the IT purse strings. For example, some see technology as the key to reducing the amount of time workers are on-site, as more construction companies begin to use off-site fabrication, drones, robots, or GPS-guided machinery to reduce the amount of work done by crews.

However, low productivity and tech resistance are likely a direct result of construction being a low-margin industry. Adopting new tech can seem risky for smaller construction firms. Some contractors begin their tech transformation efforts by focusing on something less intimidating like digital collaboration. Real-time sharing of everything from digital estimates to equipment logs

and punch lists can make for greater collaboration and profits—and yes, improved productivity.

For example, some contractors are giving up paper time cards for automated time tracking software and apps. When crews can enter their time from the field, the office, or their home, it’s a lot simpler to review, edit, approve, and upload time cards directly into the accounting software. When subcontractors make their time cards part of their integrated accounting software, they can begin to track productivity and financial data for each project.

Instead of being paralyzed by the overwhelming number of tech solutions, JBKnowledge suggests that contractors should start by building on the tech they are already accustomed to using. As firms begin to realize the benefits of integrated technology, the construction industry may finally see higher IT budgets and more tech disruption in 2019.

Want to learn more about how technology can streamline your preconstruction process? ConstructConnect’s end-to-end solution allows contractors to find bids, access projects plans, and go immediately into takeoff. Find out how you can streamline your workflow today with a free demo.

Conley Smith is a senior business writer with ConstructConnect. She has been writing about technology and its impact on business for more than 15 years.

**SOURCE:**

<https://www.constructconnect.com/blog/construction-technology/pressure-building-tech-transformation-2019/>





# California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS**

Survey, Electrical, Fencing, Masonry, AC Paving

**SUPPLIERS**

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

**HI-Desert Water District Wastewater Reclamation Project  
Phase 1 Collection System**

**Bid Package B3 Kickapoo Pump Station**  
Located in Yucca Valley, San Bernardino County, California

**HI-Desert Water District**

**BID DATE February 26, 2019 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiener

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, and by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer

REQUESTING DVBE COMPANIES FOR THE FOLLOWING PROJECT:

**PROJECT:**

**SONORA ELEMENTARY SCHOOL – PORTABLE CLASSROOM REPLACEMENT**

**OWNER:**

**SONORA SCHOOL DISTRICT**

**LOCATION:**

**830 GREENLEY ROAD, SONORA, CA 95370**

**BID DATE:**

**JANUARY 31, 2019 @ 2:00 p.m.**

**Bids should be sent to:**

**[estimating@carterkelly.com](mailto:estimating@carterkelly.com) and faxed to 530-621-2344**

**CARTER-KELLY, INC.**

**P.O. BOX 1477 • PLACERVILLE, CA 95667**

**PHONE: 530-621-0950 • FAX: 530-621-2344**

**CONTACT: JIM CARTER**

Carter-Kelly, Inc. is proud to be an EEO and requests quotations from Disabled Veterans, Small Business, Minority and Woman Owned businesses.

Any questions please call

Robyn Kelly 530-621-0950 or email: [robynk@carterkelly.com](mailto:robynk@carterkelly.com)



**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:

**Add Auxiliary Lane**

**Hwy 50 Sacramento**

**Caltrans #03-1F1904**

**BID DATE: February 12, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Clearing & Grubbing, Chain Link Fence, Temporary Fencing, Sweeping, ADL Burial Location Report, Treated Wood Waste, Roadway Excavation (Type R-1 Aerially Deposited Lead), Geosynthetic Reinforcement, Planting & Irrigation, AC Dike, Tack Coat, CIDH Concrete Pile, Structural Concrete, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Alternative In-Line Terminal System, Striping & Marking, Electrical and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

Visit [www.sbeinc.com](http://www.sbeinc.com) to  
download the latest  
SBE Newspaper and SBE E-Newsletter





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
 Dublin, CA 94568-2909  
 (925) 829-9220 / FAX (925) 803-4263  
 Estimator: **ERIC ALLRED**  
 Website: [www.desilvagates.com](http://www.desilvagates.com)  
 An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 50 – CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY FROM HOWE AVENUE OVERCROSSING TO 0.65 MILE EAST OF 65TH STREET**  
 Contract No. 03-1F1904,  
 Federal Aid Project No. ACNH-P050(148)E  
 Disadvantaged Business Enterprise Goal Assigned is 17%

OWNER

STATE OF CALIFORNIA  
 DEPARTMENT OF TRANSPORTATION  
 1727 30th Street, Bidder's Exchange, MS 26,  
 Sacramento, CA 95816

**BID DATE: February 12, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION SUPPLIER, SAWCUTTING, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
 Dublin, CA 94568-2909  
 (925) 829-9220 / FAX (925) 803-4263  
 Estimator: **ERIC ALLRED**  
 Website: [www.desilvagates.com](http://www.desilvagates.com)  
 An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**2019 NORTH MAIN STREET REHABILITATION**  
 Contract No. 18-27  
 Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER

CITY OF WALNUT CREEK  
 1666 North Main Street,  
 Walnut Creek, CA 94596

**Bid Date: FEBRUARY 12TH, 2019 @ 2:30 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner at Public Services Department, City Hall, Second Floor, Engineering Division, 1666 North Main Street, Walnut Creek, CA 94596 or from the Owner's site at <http://www.walnut-creek.org/departments/public-works/engineering-services/capital-investment-program/projects-out-to-bid>.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard  
 Dublin, CA 94568-2909  
 Phone: (925) 829-9220  
 Estimator: **JACK SHEWMAKER**  
 Website: [www.desilvagates.com](http://www.desilvagates.com)

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 1 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM SAN MATEO COUNTY LINE TO HOLLOWAY AVENUE AND FROM LINCOLN WAY TO RUCKMAN AVENUE UNDERCROSSING,**  
 Contract No. 04-4K1104

Federal Aid Project No. ACSB1NH-P001(654)E  
 Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:

STATE OF CALIFORNIA –  
 DEPARTMENT OF TRANSPORTATION  
 1727 30th Street, Bidder's Exchange, MS 26,  
 Sacramento, CA 95816

**BID DATE: February 15, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.



# Public Legal Notices

## OAKLAND UNIFIED SCHOOL DISTRICT

### NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 15120, ("Project" or "Contract"):

**Elmhurst Middle School –  
Gym Boiler Replacement Project  
1800 98th Avenue, Oakland, CA 94603**

2. The Project consists of:

**Scope of work includes remove and replace existing steam boiler system for heating and domestic hot water heating; provide new rooftop heating and ventilating units and provide new room furnaces. Modify existing controls and existing fire alarm system.**

3. **Engineer's Estimate: \$850,000.**

4. Project Manager for this project is **Bria Crawford**, she can be reached at (510) 535-7064.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

**Class A –Engineering Contractor and/or B –  
General Building Contractor**

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Tuesday, January 29, 2019**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com), Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense.

Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data

San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Tuesday, March 5, 2019**, at the District Office, located at **900 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be non-responsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

Pursuant to Public Contract Code section 20111.5, and the District's Prequalification for Prospective Certified Local/Small Local Resident bidders, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder. Both First-Tier Subcontractors and Prime Contractors must **submit pre-qualification questionnaire on or before Feb. 22nd**. The list of Prequalified Contractors will be posted **on the OUSD's website by Feb 28th**.

9. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

10. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

11. A **mandatory** pre-bid conference and site visit will be held on **Wednesday, February 13, 2019 at 2:30 p.m. at Front Entrance of Elmhurst**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will render bid ineligible.

12. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

13. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accor-

dance with the provisions of section 22300 of the Public Contract Code.

14. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

15. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

16. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

17. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, **contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

18. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

19. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.



# Public Legal Notices



**CALIFORNIA STATE LOTTERY**  
Request for Proposal #50079  
Hispanic Advertising Services

The California State Lottery (Lottery) has issued Request for Proposal (RFP) #50079 to obtain the services of an agency to provide Hispanic Advertising Services.

The Lottery is inviting responses from qualified agencies to provide advertising and marketing services for the California Hispanic consumer market that will maximize contributions to public education. The Lottery is seeking a strategic Hispanic agency partner (Agency) capable of helping it to successfully motivate the Hispanic consumer in an innovative and effective way.

The solicitation is open to all agencies that meet the minimum qualifications at the time proposals are due.

The RFP is available to download exclusively on the Lottery website at [www.calottery.com](http://www.calottery.com) under "Vendor." **The Lottery will not distribute paper copies of the RFP.**

CNS-3216546#



**COMMENCEMENT OF THE REQUEST FOR PROPOSALS PROCESS FOR THE AUTOMATED EQUIPMENT RENTAL LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals ("RFP") process for the Automated Equipment Rental Lease. This Lease is for the operation of Automated Equipment Rental service at San Francisco International Airport. The Proposal Bond Amount for this lease is \$1,000.00.

An **Informational Conference** will be held on **Wednesday, February 6, 2019 at 10:00 a.m.** at the SFO Business Center, 575 No. McDonnell Road, 3rd Floor - Finance Conference Room at San Francisco International Airport. This is a time when Staff will discuss desired concept, minimum qualification requirements, address any questions relating to the Lease and receive comments from participants. Small, local and disadvantaged businesses are encouraged to participate.

Please see <https://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Tomasi Toki, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500 or via email at [tomasi.toki@flysf.com](mailto:tomasi.toki@flysf.com).

CNS-3215874#

**Outreach February 2019**

The **Office of Small Business (OSB)** is the city's central point of information and assistance for small businesses and entrepreneurs in San Francisco. Our services include:

- One-on-one case management assistance including customized checklist on required licenses and permits.
- Referrals to technical assistance, financing options and local resources to help your business grow and thrive.
- Services available by phone, walk-in and by appointments in English, Spanish and Chinese.

OSB administers the Legacy Business Program which recognizes community-serving businesses that have operated in San Francisco for over 30 years to ensure their continued viability and success. Legacy Businesses are what make San Francisco a unique and special place; they are bars, restaurants, retail stores, hair salons, service providers and much more. Visit our website to learn about these businesses on the Legacy Business Registry.

**Office of Small Business**  
City Hall, Room 110  
Office hours: Monday-Friday, 8AM-5PM  
415-554-6134  
[www.sfosb.org](http://www.sfosb.org)  
[www.businessportal.sfgov.org](http://www.businessportal.sfgov.org)

Child support matters can be complicated, stressful, and confusing. The Department of Child Support Services helps parents understand the process so they know their rights and options for making and receiving support payments. Call us today at (866) 901-3212 or visit our office at 617 Mission Street to learn how we can help you. Information is also available online at [www.sfgov.org/dcss](http://www.sfgov.org/dcss).

**Park Smart In 2019**  
The San Francisco Police Department wishes you a safe and happy 2019 and reminds you to Park Smart to help prevent auto burglaries:

- \* Keep valuables with you, not in your vehicle.
- \* Shopping? Hold onto your purchases until you leave. Thieves often watch parking lots to spot shoppers dropping bags off in their car.
- \* Visiting? Check luggage at your hotel- don't leave it in your auto.

If your car has been burglarized, here's what to do:  
\* Is the break-in happening right now? Call 9-1-1 with your location and a suspect description.

\* Did the break-in already happen? Report the crime on the non-emergency line at 1-415-553-0123. You may request that an officer come to the scene. You can also call 3-1-1 and file a police report online at <https://sanfranciscopolice.org/reports>. Visit any San Francisco Police station to have your vehicle fingerprinted.

**San Francisco Unified School District** is looking for people interested in supporting our youth as **Special Education Instructional Aides and Substitutes!**

If you're responsible, passionate about working with youth and looking for a job with a flexible schedule, we would love to have you on our team!

Thursday, February 7, 2019  
5:00 – 8:00pm  
555 Franklin Street, Irving Breyer Board Room  
During the hiring event, we will provide a brief overview of working at SFUSD, review your materials for placement and make employment offers for the 2018-2019 school year on the spot! Questions? Email Ellen Tieu at [tieu@sfnusd.edu](mailto:tieu@sfnusd.edu).  
RSVP at: <https://goo.gl/yHN5g6!>

CNS-3213423#

**Outreach February 2019**

Events for San Francisco Chinese New Year 2019 will take place soon—and you can't miss the Grand Parade on February 23! Starting on the corner of 2<sup>nd</sup> and Market streets, this parade is one of the largest Chinese New Year's celebrations in the world. People will come from near and far to help ring in the Year of the Pig. And if you're attending, Muni can help you get to there and back again, car-free. Save time and avoid crowds by purchasing your fare before boarding Muni with **MuniMobile®**. Skip the lines and buy tickets ahead of time or on the go, then activate when you are ready to ride. With MuniMobile, your phone is your fare.

**FIND FREE TO LOW-COST IMMIGRATION LEGAL HELP IN SAN FRANCISCO**

Visit the City of San Francisco's Immigrant Support Hub ([immigrants.sfgov.org](http://immigrants.sfgov.org)) to find immigration legal service providers that speak your language, are high quality, trusted, free to low-cost, and help you with your application fees. Get connected to information on immigration screenings, DACA, asylum, green card renewal, TPS, deportation counsel and much more at: [immigrants.sfgov.org](http://immigrants.sfgov.org).

**Come see your local government at work!**  
The Board of Supervisors hold weekly meetings most Tuesdays at 2:00 p.m. in Rm. 250 of San Francisco City Hall.

- Upcoming Meetings:**
- February 5 • February 12 • February 26
  - March 5 • March 12 • March 19

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Attend public comment during the full Board of Supervisors meetings, or a Committee meeting held weekly in the Legislative Chamber or the Committee Room (Rm. 263 of San Francisco City Hall)

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2. Watch live online at [sfgovtv.org](http://sfgovtv.org).
3. Obtain Agendas and Minutes at: [sfbos.org/events/calendar/upcoming](http://sfbos.org/events/calendar/upcoming).

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Online: [Board.of.Supervisors@sfgov.org](mailto:Board.of.Supervisors@sfgov.org)  
By Phone: (415) 554-5184  
In Person: Room 244, San Francisco City Hall #1 Dr. Carlton B. Goodlett Place, SF, CA, 94102  
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